IN THE CHANCERY COURT OF JONES COUNTY, MISSISSIPPI SECOND JUDICIAL DISTRICT, LAUREL DIVISION

EDWARD MORGAN, et al

Plaintiffs,

*Civil Action No.: 2002-1029

Defendants

AMBRICAN INTERNATIONAL GROUP, INC; * AMERICAN GENERAL CORPORATION; AMERICAN GENERAL FINANCE, INC.; american general finance, inc., OF MISSISSIPPI, CREDIT CENTERS, INC., D/B/A AMERICAN GENERAL FINANCE INC.;* MERIT LIFE INSURANCE COMPANY: YOSEMITE INSURANCE COMPANY; and Excitious Defendants "A", "B", and "C", whether singular or pluxal, those other persons, corporations, firms, or other entities whose wrongful conduct caused -the injuries and damages to the Plaintiff, all of whose true and correct names are nuknown to Plaintiffs at this time, but will be substituted by amendment when accortained, Defendants

AMENDED COMPLAINT

COMB NOW, the Plaintiffs, and substitute this Amended Complaint for the Original Complaint, and state the following:

PARTIES

- Plaintiff, To Ella Bester, is an adult and otherwise fully competent resident 1. and citizen of Smith County, Mississippi
- Other Plaintiffs identified in lixhibit "A" attached hereto and fully incorporated herein are adults and fully competent resident citizenx of the county identified in Exhibit "A."

Filed 02/27/2006

- Defendant American International Group, Inc., is a foreign corporation who does business throughout the State of Mississippi. According to the Sceretzey of State's office for the State of Mississippi, said corporation may be served with process by and through its registered agent, CT Corporation System, 63. Lakeland Bast Drive, Flowood, Mississippi 39208.
- Defendant American General Corporation is a foreign corporation who 4. does business throughout the State of Mississippi. According to the Secretary of State's office for the State of Mississippi, said corporation may be served with process by and through its registered agent, CT Corporation System, 631 Lakeland Bast Delve, Flewood, Mississippi 39208.
- Defendant American General Finance, Inc., now known as American General Financial Services, bic., is a foreign corporation who does business throughout the State of Mississippi. According to the Secretary of State's office for the State of Mississippi, said corporation may be served with process by and through its registered agent, CT Corporation System, 631 Lakeland East Drive, Flowood, Mississipp: 39208.
- б. Defendant American General Finance, Inc. of Mississippi is a foreign corporation who does husiness throughout the State of Mississippi. According to the Secretary of State's office for the State of Mississippi, said corporation may be served with process by and through its registered agent, CT Corporation System, 631 Lakeland Bast Drive, Plowood, Mississippi 19208
- Defendant Credit Centers, Inc. D/D/A American General Enunce, Inc., is a foreign corporation who does business throughout the State of Mississippi. According to the Secretary of State's office for the State of Mississippi, said corporation may be

- Defendant Mortt Life Insurance Company is a fereign corporation who 8. does business throughout the State of Mississippi. Said corporation may be served with process by and through George Date, Insurance Commissioner for the State of Mississippi, Post Office Box 79, Jackson, Mississippi 39205
- 9 Defendant Yosumite Insurance Company is a foreign corporation who does business throughout the State of Mississipp: Said corporation may be served with process by and through George Dale, Insurance Commissioner for the State of Mississippi, Post Office Box 79, Jackson, Mississippi 39205.
- 10. Pictitious Delendants "A", "B" and "C", whether singular or plural, are those other persons, times, corporations, or other entities whose wrongful conduct caused or contributed to cause the injuries and damages to Plaintiffs, all of whose true and correct names are unknown to Plaintiffs at this time, but will be substituted by amendment when ascertained

VENUE AND JURISDICTION

- 11. This Court has jurisdiction over the parties because Plaintiff Jo Illia Hester's loan transactions took place in Jones County All named Defendants are hereinafter referred to collectively as "Defendants."
 - 12 Descendants are bable for the wrongful conduct alleged herein
- 13 PLAINTIPPS MAKE NO CLAIMS PURSUANT TO FEDERAL LAW AND FURTHER MAKE NO CLAIMS WILLCH WOULD GIVE RISE TO ANY FEDERAL CAUSE OF ACTION. PLAINTIFFS' CLAIMS ARE BASED

SOLELY UPON STATE LAW. RACH PLAINTIF MAKES A CLAIM FOR COMPENSATORY DAMAGES ONLY. NO PLAINTIFF SEEKS PUNITIVE DAMAGES NOR WILL ANY PLAINTIFF ACCEPT AN AWARD OF PUNITIVE DAMAGES PLAINTHES SEEK NO MORE THAN \$74,900 IN COMPENSATORY DAMAGES EACH, INCLUDING ANY FEES, COSTS, AND INTEREST. EVEN IF EACH PLAINTIEF WERE TO RECOVER UNDER EACH COUNT OF THE COMPLAINT, EACH PLAINTIFF'S DAMAGES WOULD NOT EXCUED \$74,900.

BACKGROUND PACTS

- 14 American Informational Group ("AIG") is a publicly traded, parent company with several subsidiary corporations. American General Corporation, one such wholly owned subsidiary of AIG, is a holding company for several subsidiary corporations, including American General Finance, Inc. American General Finance, Inc., in lum, is a parent company of American General Finance Corporation ("AGFC") and Defendant American General Financial Services, Inc., formerly known as American General Finance, Inc., a Delaware corporation on behalf of itself and as successor to American General Pinance, Inc., a Mississippi corporation
- 15 AGPC is the parent company of Defendants Merit Life Insurance Company and Yosemite Insurance Company. Upon information and helief Defendant Ment Life Insurance Company issued all credit life insurance and credit disability insurance issued to Plaintiffs and Defendant Yosomite Insurance Company sold all property insurance issued to Plaintiffs

- 16 This is a lawsuit brough, on behalf of the Plaintiffs, who have or have had leans or who so signed or postanteed loans with Defendant American General Pinance, inc. and/or other Defendants, and who were charged for credit lafe, credit disability, and/or personal property insurance by any or all of the Defendants and/or refinanced loans with Defendants. Exhibit "A" attached hereto, provides the date of the subject loan transactions, county where the loan took place, county where Plaintiff resides, the various insurance products charged on the subject loan and whether or not the subject loan refinanced a prior loan
- 17. Until within the past three (3) years of the filing of the Original Complaint. Plaintiffs were unaware of the Defendants' wrongful conduct as alleged herein and could not have at any time earlier discovered Defendants' wrongful conduct, which included Defendants' affirmative and fraudulent concealment of their wrongful conduct and the facts relating thereto
- Contrary to law, Defendants fraudulently represented to Plaintiffs that if they purchased the credit life, credit disability and/or personal property insurance then they stood a better chance of getting approved for the loan requested.
- The premiums for Defendants' insurance products were excessive and/or 19. inflated in comparison to other similar insurance products available in the marketplace but not sold or offered by Defendants Additionally, insurance promiums were inflated falsely due to undisclosed commissions that Defendants received for selling the insurance. In fact, Defendants' employees' compensation and bonuses are fied to the amount of insurance sold.

- 20 Defendants sold and packaged these insurance products to Plaintiffs for two primary undisclosed financial reasons: (a) the premiums for insurance coverage can be financial and more finance charges charged in the borrower and (b) to profit from undisclosed and concealed commissions and fees paid for selling the insurance
- 21 Defendants engaged in "insurance packing" by increasing Plaintiffs' debt by "packing" or "packing" the amount (manced through the sale of insurance products Exorbitant interest rates were then charged by Defendants on the amount financed, which includes the insurance products
- 22. Credit insurance, for the most part, is unnecessary and overpriced. The price the Plaintiffs paid for this insurance goes for additional profits to the Defendants, rather than for the protection of the Plaintiff. Defendants did not explain or disclose this information to the Plaintiffs
- 23 Loading of hidden profits to Defendants into the costs of credit insurance is defirmental to Plaintiffs. The credit insurance sold to Plaintiffs is substantially more expensive than the same or similar insurance the Plaintiffs could purchase elsowhere Defendants did not explain or disclose this information to the Plaintiffs
- 24 Defendants also forcest some Plaintiffs to buy property insurance on collateral that already was insured by existing homeowner's or renter's policies Defendants did not explain or disclose this information to the Plaintiffs.
- 25. The Plaintiffs obtained loans through Defendants. Plaintiffs' loans were packed with credit life insurance, credit disability insurance, and credit properly insurance. The Plaintiffs were victims of the above described wrongful and fraudulent practices.

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25 Defendants also engaged in the wrongful practice of "loan Hipping". Defendants would solicit existing customers to refinance their existing loans at a time when it was financially beneficial to Defendants and financially detrimental to the customers. When the customer's loan was "flipped", the customer would pay excessive and unnocessary loan fees and higher interest charges on the new loan. Furthermore, the addition of crexit insurance further created excessive charges for the customers, especially due to the operation of the Rule of 78's. As identified in Exhibit "A", certain Plaintiffs were not allowed to have a separate toan. Defendan's fraudulently represented to these Plaintiffs that they were not allowed to have a separate loan. Additionally, the above stated facts concerning "loan flipping" were not disclosed to Plaintiffs.

- 2.7 The Defendants concealed and withheld the information material to the causes of action set out in this Complaint. In addition to making the conscious choice to conceal the material information, the Defendants created and implemented policies and procedures for conducting their organize business in a manner that would ensure concealment of their wrongdoing. The Defendants all took affirmative steps to conceal from the Plainliffs the wrongful acts and omissions perpetuated against the Plaintiffs. The Defendants' conduct in this regard constitutes fraudulent conocalment.
- Defendants' conduct constitutes a breach of implied covenants of good faith and fait dealing, breach of fiduciary duties, negligence, fraudulent misrepresentation and/or orcussion, negligical runsrepresentation and/or omission, and civil conspiracy

COUNTI

Breach of Educiary Duties

- Plaintiffs foculty adopt and incorporate by reference all preceding 29. paragraphs and forther allege:
- 30. Defendants purported to obtain credit life, credit disability and/or credit property insurance on behalf of Plaintiffs as set forth in Exhibit "A". Defendants owed a fiduciary duty to Plaintiffs to obtain adequate insurance at a fair and coasonable price and to disclose to Plaintiffs facts which worked to the Plaintiffs financial detriment. Under these encumstances, the relationship between the parties transcended a normal lender/borrowe; relationship. This fiduciary duty or confidential relationship arose becomes the Plaintiffs placed special frust and confidence in their leader to obtain adequate insurance for the purposes contemplated at the prevailing market rate and to advise Plaintiffs of facts which worked to the financial destinent of Plaintiffs
- 31 Defendants had a duty to act in the best inferests of the Plaintiffs, or at least not to act in a manner which was directly adverse to the interests of the Plaintiffs.
- Defendants, including the employees of the Defendants, had an affirmative duty to disclose to the Plainfiffs that the Defendants directly or indirectly received tempineration for the insurance programs and to refrain from representing to the Plaintiffs that all of the premiums collected were being paid to a disinterested insurance company. Defendants had an allirmative duty to disclose to Plaintiffs that the Defendants derive substantial income through the sale of insurance and had a financial incentive to sell insurance in connection with leans to borrowers. The disclosure ferm failed to disclose adequately Defendants' sharing of the insurance premiums and the financial connection between Defendants and the insurers. Defendants also had a duty to disclose the other facts described herein.

- 33 Defendants breached their fiduciary duties owed to Plaintiffs by marketing, seiling and obtaining credit life, credit disability and credit property insurance which was inadequate, grossly overpricial and far in excess of the prevailing market rate
- Defendants also breached their fiduciary duties await to Plaintiffs by 34. charging Plaintiffs interest on the madequate and grossly overpriext insurance promisens at the Contract rate. Defendants further breached their fiduciary duties by failing to disclose to Plainfiffs that is was not financially in the Plaintiffs' best interest to refinance their existing loans. Defendants should have informed Plaintiffs that it would cost Plaintiffs less money if Flaintiffs took out another loan, instead of refinancing the existing loan
- 35. Defendants breached their fiduciary duties owed to Plaintiffs by among other things charging premiums for excless, overprised or worthless insurance coverage
- 36. Defendants' breach of their fiduciary duties caused Plaintiffs to suffer damages in an amount to be determined at trial
- Additionally, by meson of the Defendants' conduct set out herein, Plaintiffs are entitled to recover compensatory damages.

COUNT II

Breach of Implied Covenants of Good Faith and Pair Dealing

- 38. Plaintiffs hereby adopt and incorporate by reference all preceding paragraphs and further allogo:
- in every contract, there are implied coverages of good faith and fair dealing. These implied covenants prevent one party from exercising judgment in such a

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- 40. When Plaintiffs entered into their contract with Defendants for a consumer loan, they masonably believed that if Defendants procured credit life, credit disability and credit property insurance on their behalf. Defendants would procure adequate insurance at the prevailing market rate and not grossly overcharge Plaintiffs for such insurance Additionally, Plainliffs reasonably believed and had the right to believe, that if Defendants obtained credit life, credit disability, and credit property insurance for them, an exorbitant interest rate would not be charged for the insurance premium
- 4, However, the Defendants breached the implied covenants of good faith and fair ileating by evailing the spirit of the transaction by obtaining madequate insurance for Plaintiffs and charging an exorbitant and growly unfair promium which was far in excess of the market rate
- Moreover, by engaging in the misleading and deceptive practices 42. described herein, including "loan flipping", the Defendants have successfully taken advantage of the Plaintiffs' lack of knowledge and sophistication regarding the entire transactions as well as the insurance described herein.
- 43. Defendants further breached the implied revenants of Good Paith and Pair Dealing by engaging in the conduct set out in the Background Facts portion of the Complaint
- As a direct and proximate result of Defendants' breach of the implied covenants of good faith and fair dealing, Plaintiffs have been damaged in an amount to be proven at the trial

45. Defendants' raisleading and deceptive practices thereby entitle the Plaintiffs to recovery of compensatory damages

COUNT DI

Fraudulent Misrepresentation and/or Omission

- 46 Plainfills hereby acopt and incorporate by reference all preceding paragraphs and further allege:
- 47. Defendants made the above described and the following false, misleading and deceptive representations to Plaintiffs and/or failed to state material Jacks in connection with the obtaining of credit life, credit disability and credit property insurance on behalf of Plainfills, in the following respects.
 - (8) At the time Detendants obtained credit life, credit disability and credit property insurance on behalf of the Plaintiffs, Defendants failed to inform Plaintiffs that they could obtain alternative credit life, credit disability and/or credit property insurance at a post much less than the amount that would be charged for insurance procured by Defendants,
 - (b) Defendants failed to advise Plaintiffs that the credit life, credit dixability and/or credit property insurance charged to Plaintiffs was grossly overpriced and far in excess of the market rate.
 - (c) Defendants falled to inform Plaintiffs that the insurance premiums for the credit life, credit disability, and/or credit property insurance furnished by Defendants would be financed at an excessive interest

- rate, thereby further driving up the cost of the insurance obtained for Plaintiffs,
- (c) Defendants failed to advise Plaintiffs that the credit lift, credit disability and/or credit property insurance purportedly obtained on their behalf was wholly inadequate,
- (c) Defendants failed to disclose to Plaintills that Defendants would financially benefit and share either directly or induredly in the insurance promitums charged to Plainliffs, and that Defendants and/or its agents and representatives had a pozuntary interest in selling Plaintiffs credit life, credit disability and/or credit property insurance,
- (f) Defendants failed to disclose and adequatery explain to Plaintiffs the manner in which credit life, credit disability and credit property insurance would be procured and charged to Plaintiffs;
- (g) Defendants failed to dixelose to Plaintiffs that the purchase of credit life, credit disability ant/or credit property insurance would not improve their chances of being approved for the loan,
- (h) Defendants, including the employees of the Defendants, misrepresented to Plaintiffs that the purchase of credit life, credit disability and/or credit property insurance would improve their chances of being approved for the loan,

- (:) Defendants failed to disclose that Plaintiffs were paying higher costs, including more interest and higher less, as a result of the refinancing or "flipping" of existing loans,
- (1) Defendants led Plaintiffs to believe that it would cost Plaintiffs liss money by refinancing their existing loans;
- (k) Defendants further failed to disclose the other facts set out in the Background Facts section of the Complaint
- 48 The fraudulent misrepresentations, omissions and concealment by Defendants were known and deliberate and were purposely designed to deceive Plaintill's into believing that Defendants were obtaining and furnishing adequate credit life, credit disability and/or exedit property insurance for them at a fair price, and that there was no need for Plaintiffs to take any further action, and that Plaintiffs were being treated fairly and in accordance with the law.
- 49 At the time the Defendants obtained credit life, credit disability and/or credit property insurance on behalf of Plaintiffs, Plaintiffs were unaware of the facts set out above
- 50 The misrepresentations, concealment and emissions by Defendants, were material in that Plaintiffs would not have permitted Defendants to obtain credit life, credit disability and/or crexht property insurance on their behalf nor would Plaintiffs have completed the transaction absent the deceptive and misleading statements and omissions of material facts by Defendants. Plaintiffs reasonably believed that Defendants had accurately and adequately disclosed all material facts and acted in their best interests.
- 51 As a direct and proximate result of Defendants' fraudulent misrepresentations, concealment and omissions, Plaintiffs have been proximately damaged

52. Defendants' fraudulent conduct was unlawful, thereby entitling Plainfills to the recovery of compensatory damages from Defendants

COUNTIV

Negligent Misrepresentation and/or Omission

- Plaintiffs hereby adopt and incorporate by reference all preceding 50. paragraphs and further allege:
- Defendants negligently failed to advise Plaintiffs that Defendants are engaged in insurance underwriting through affiliated insurance companies, that they receive "commissions" or "compensation" for certain insurance programs underwritten by other companies, and/or that they derive substantial revenue from the sale of insurance to loan customers. Defendants negligently represented and/or negligently laded to advise of the manner in which Defendants obtained credit life insurance, credit disability and/or credit properly insurance for Plaintiffs, as well as other material facts as more fully described herein, specifically in Count 3 above and the Background Facts purion of the complaint. Defendants negligently represented and/or negligently facted to disclose to Plaintiffs the information set out in Count 3 above and the Background Facts portion of the Complaint, as well as in the other parts of the Complaint.
- The representations and omissions made by Defendants were false under misleading and were negligently or recklessly made by Defendants without regard for their truth or falsity
- Defendants made these representations and/or omissions to Plaintiffs 56 intending that they rely upon such representations and/or omissions.

- 57 At the time the negligent misrepresentations and emissions were made, Plaintiffs believed they were true and were ignorant of the fair ty of the representations, Therefore, Plantill's had the right to rely upon, and did reasonable rely upon the representations and/or omissions
- 58 The negligent representations were material in that they induced Plaintiffs to enter into the loan transactions and to allow Defendants to provide exedit life, credit disability and/or credit property insurance on their behalf and to pay inflated promiums and other interest charges related thereto
- As a consequence of the negligent misrepresentations and omissions, Plaintiffs have incurred actual and compensatory demages in an amount to be proven at tial.
- 60 Defendants' negligent misanpresentations and/or omissions were reckless and were made with complete disregard for the benefit of Plaintiffs, thereby entitling Plaintiffs to the recovery of compensatory damages against Defendants.

COUNT V

Civil Conspiracy

- 61 Plaintiffs adopt and incorporate herein by reference all proceeding paragraphs and further allege
- Defendants entered into a civil conspiracy with each other to sell credit life, credit disability and/or credit property insurance to Plaintiffs that were unnecessary and at an exorbitant promium far in excess of the market rate, as set out in other areas of

the Complaint. Said Defendants further conspired to achieve the other alleged wrongs see out in the complaint

- 63 As a direct and proximate result of the unlawful conspiracies, Plaintiffs have been damaged in an amount to be proven at trial.
- 64 The sets, omissions and other conduct of Defendants alleged herein were unlawful Thus, Plaintiffs are entitled to recover compensatory damages from Defendants

COUNT VI Negligence

- Plaintiffs hereby adopt and incorporate herein by reference all precising 65 paragraphs and further allege
- Defendants ewed a duty to Plaintiffs to exercise reasonable care to ensure 66. that Plaintiffs received credit life, credit disability and/or credit property insurance which was both adequate and fairly priced
- Defendants breached their duty of reasonable care to Plaintiffs by the 67 following acts and/or omissions:
 - (a) Pailing to obtain credit life, credit disability and/or credit property insurance which was adequate;
 - Failing to obtain credit life, credit cisability and/or credit property (b) insurance at the prevailing market rate,
 - (c) Charging Plaintiffs excessive interest and other charges relating to the credit life, credit disability and/or credit property insurance,

- Pre computing the cost of the insurance promputs for the entire (d) iose, charging the note for the ontire premium, and charging interest for premuums not yet accreed,
- (c) Failing to furnish Plaintiffs with insurance politics which were for a definite period, which were supped and dates; and
- (1) lingaging in the other alloged wrongs and intronduct as set out in the Complaint
- As a direct and preximate result of the Defendants' breach of the duty of 68 reasonable care, Plainfiffs have suffered damages in an amount to be proven at trial
- At all times relevant hereto, Defendants' conduct was unlawful. 69. Accordingly, Plaintiffs are entitled to recover compensatory damages

DAMAGES

- Plaintiffs adopt and incorporate herein by reference each of the proceeding 70 paragraphs and further allege-
- As to all Counts hereinabove, and as a proximate cause of Defendants' wrongful conduct, Plaintiffs have suffered economic losses, unotional distress, mental anguish, physical pain and suffering, and other damages. As to all Counts beceinabove, Plaintiffs limit their damages as set out herein and the attached affidavit. Such affidavit is attached as Exhibit "H" to the Complaint

Roman A. Shatil (MAS Bar 100, 99873) Attorney for Plaintiffs

OF COUNSEL.

BEASLEY, ALLEN, CROW, METHVIN, PORTIS & MILIS. P.C. Post Office Box 4160 Montgornery, Alabama 16103 Telephone (334) 269-2343 Facsimile (334) 954-7555

JURY DEMAND

PLAINTHEN HEREBY DEMAND TRIAL BY JURY ON ALL ISSUES OF THIS CAUSE.

Officonstent

CERTIFICATE OF SERVICE

I hereby certify that I have fired the original of the foregoing document in this Court with copies to be served upon all Defendants of record as listed below by placing a copy of same in the United States Mail, first class, postage propard on this the 19th day of October, 2005 OF COUNSE

Attorneys for Defendant American General Financial Services, Inc., the Delaware corporation; American General Finance, Inc., a Mississippi corporation; Merit Life Insurance Co.; and Yosemite Insurance Company:

Plizaboth B. Shirley Robert D. Gholson Bur & Forman, LLP 535 North 511 Avenue Laurel, MS 59441-6523 Tel. (601) 425-0400 Pax: (601) 649 0088

Richard C. Kuller Robert II. Rutherford HURR & FORMAN, LLP Post Office Box 830719 Birmingham, Alabama 35283 0719

Tel (205) 251 3000 Pax: (205) 458-5100